

THE SCHOOL COMMITTEE OF THE CITY OF BOSTON



MEMORANDUM

To: Boston School Committee
From: Superintendent Search Firm Evaluation Committee
Date: April 4, 2022
Re: **Award Recommendation EV00010326 for Executive Search Consultant Services for the position of Superintendent for the Boston Public Schools**

The Evaluation Committee has completed its evaluation of seven bidder proposals received in response to the Request for Proposals (RFP) EV00010326, and submits for your review its analysis. As a result of the comprehensive analysis of the proposals, the Evaluation Committee finds that **One-Fourth Consulting LLC/JG Consulting** offers a highly advantageous solution that could meet the Boston Public Schools' needs.

Process Overview:

Timeline

RFP Released	February 23th, 2022 at 12:00 pm EST
Addendum Added	March 18th, 2022 at 2:00 pm EST
Deadline for proposals	March 22nd, 2022 at 12:00 pm EST
Technical Proposal Review meetings	March 24th, 2022 from 2:30 - 4:00 pm EST March 25th, 2022 from 2:30 - 4:00 pm EST
Vendor interviews for the highly advantageous proposals	March 29th, 2022 from 3:15 - 5:00 pm EST March 30th, 2022 from 3:45 - 4:30 pm EST
Finalizing of the Technical Proposal Review	March 30th, 2022 from 4:30 - 5:00 pm EST
Opening of Pricing Proposals	March 30th, 2022 from 5:30 pm EST
Award recommendation based on both Technical and Pricing Proposals	March 31st, 2022 from 2:30 - 4:00 pm EST

Evaluation Committee Members

Mr. Albert Taylor, Jr.	Chief Human Capital Officer, Boston Public Schools
Mr. Michael O'Neill	Vice Chairperson, Boston School Committee, Member of the Search Committee
Mr. José Valenzuela	Teacher, Boston Public Schools, Member of the Search Committee

Project Manager

Mr. Naveen Reddy	Business Manager, Boston Public Schools
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Offerors:

The district received proposals from the following firms and rated them as indicated:

1. One-Fourth Consulting LLC/JG Consulting (Highly Advantageous)
2. Alma Advisory Group LLC (Highly Advantageous)
3. Hazard, Young, Attea & Associates (Advantageous)
4. Greenwood/Asher & Associates, LLC (Advantageous)
5. McPherson & Jacobson, L.L.C (Advantageous)
6. Ray and Associates, INC (Advantageous)
7. GR Recruiting (Advantageous)

Technical Evaluation:

The Technical Evaluation Committee evaluated all proposals in accordance with the comparative evaluation criteria outlined in section 6.2 on page 14 of the RFP. The criterion included:

Offerors	Greenwood /Asher & Associates, LLC	One-Fourth Consulting LLC/ JG Consulting	Alma Advisory Group LLC	McPherson & Jacobson, L.L.C	Hazard, Young, Attea & Associates	Ray and Associates, INC	GR Recruiting
Criteria (Rate HA, A, NA, U)							
A. Proposal Quality	HA	A	A	A	A	A	A
B. Response to Scope of Work	A	A	A	A	HA	A	A
C. Organization Profile and Past Projects	A	HA	HA	NA	A	NA	A
D. Diversity, Equity, and Inclusion (DEI) Plan	NA	A	A	NA	A	A	A
Overall Rating without Vendor Interviews	A	HA	HA	A	HA	A	A
E. Vendor Interview/ Demonstration (if needed)		HA	HA		A		
Overall Rating		HA	HA		A		

Price Evaluation:

One-Fourth Consulting LLC/JG Consulting total pricing proposal was **\$75,000**. Full price analysis is included in Appendix A.

Award:

After a thorough evaluation by the Committee, your approval is requested to award the work as outlined in the “SEARCH FOR SUPERINTENDENT OF BOSTON PUBLIC SCHOOLS” (RFP #EV00010326) to **One-Fourth Consulting LLC/JG Consulting**, which offers the most advantageous solution that meets and exceeds the Boston Public School’s objectives at the best value. The Superintendent defers the recommendation regarding the search firm award to the Evaluation Committee. We look forward to discussing this recommendation and taking your questions in advance of a vote regarding this award determination at your April 6th meeting.

Following an affirmative vote by the Boston School Committee, the BPS Business Services Office will oversee the contracting process. No final award has been made until a vote to approve by the Boston School Committee, final execution of an agreement by the City of Boston, approval by the Mayor of Boston, and issuance of a purchase order.

Appendix A: Price Analysis

Vendor Name	Total Cost
Greenwood/Asher & Associates, LLC	\$125,000
McPherson & Jacobson, L.L.C	\$56,450
Ray and Associates, INC	\$65,000
GR Recruiting	\$48,000
One-Fourth Consulting LLC/JG Consulting	\$75,000
Alma Advisory Group LLC	\$96,000
Hazard, Young, Attea & Associates	\$70,000